



Kulin Patel

Director – Client Account Management

Kulin is Director – Client Account Management for Towers Watson India's Employee Benefits practice. He is an industry expert with 17 years of experience in the global pension sector. Kulin is responsible for managing key client accounts for the Towers Watson India team to deliver value added actuarial and employee benefits consulting to both domestic and multi-national companies.

He joined Towers Watson from Capita Hartshead in London, where he was in-charge of the Actuarial Service Delivery function.

Prior to that Kulin worked for Eckler Partners Ltd, Toronto, Canada providing actuarial consulting on pension and non-pension benefits issues, including accounting for post-employment benefits under FAS87 and CICA3461.

General experience

- Pension scheme trust governance including actuarial, trustee training, trustee secretarial and developing governance frameworks
- Accounting for pension costs across Canada, US, UK and India
- Benefits due diligence and audits
- Specialist knowledge of winding up of pension schemes in the UK

Project experience

- Designing and implementing new service offerings such as data analysis and actuarial modeling outsourcing to new entrants to the bulk purchase annuity market
- Assisted government bodies in the UK such as the Department of Works and Pensions, The Pensions Regulator and Pension Protection Fund on various pension reform and implementation of legislation
- Regular interaction with pension development authority in India and speaker at industry and profession events regarding pension and employee benefits issues

Education and professional qualification

- B.Sc. in Economics and Accountancy
- Fellow of the Institute of Actuaries, UK
- Fellow of the Institute of Actuaries of India